

# Unlocking Differentiation in the Smart Home

## Thread Drives Mass Adoption for Aqara

### Thread Adoption Journey

One of the primary challenges brands in the smart home industry faced was delivering seamless interoperability across devices and ecosystems. While Aqara recognized the gravity of this problem, it also had extensive experience with low-power, mesh networking communication, and it saw the Thread protocol's potential to transform smart home connectivity early.



The Matter standard is designed to address this challenge, and Thread is uniquely positioned as Matter's primary connectivity protocol, specifically for next-gen low-power devices. Therefore, Thread was naturally a perfect fit for Aqara devices, which are known for enhanced battery life and reliability.



From the early days, it was evident that Thread had the potential to become the leading wireless protocol for smart homes, ushering in the smart home future of interoperability, simplicity, and reliability. Because of its foresight, Aqara's commitment to innovation continues to drive its success as a leader in the smart home industry.

### Success Points

By incorporating Thread, Aqara removes the need for a proprietary hub to connect its devices, which simplifies the user experience, and makes its devices more appealing to a broader audience. Thread technology unlocks Aqara's competitive advantage and expands the brand's market reach. Thread also reinforces Aqara's position as an industry frontrunner in adopting cutting-edge technologies.

Aqara



The adoption of Thread boosts our sales, as consumers today increasingly seek smart products with enhanced interoperability.



Thread has opened new business opportunities: retail channels favor devices that support the major smart home platforms out of the box.



Thread adoption also speeds up time-to-market and reduces development effort.



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## Final Thoughts



"At Aqara, we believe that interoperability, reliability, and simplicity are essential for creating the ultimate smart home experience, and we believe Thread is important to achieving this. The adoption of Thread enables our success, and our dedication to innovative, user-centric designs. Thread expands our addressable market and sets our brand apart in this very competitive marketplace."

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# THREAD GROUP

Thread Group Member Success Story